

Director of Retail Sales – Job Description Summary

Manages and directs the overall administration and coordination of activities for the organization's retail sales units to include sales centers, call center and ATMs. Responsible for the service/sales performance and operational effectiveness of each retail unit. Responsible for the management of the organization's ATMs. Coordinates the planning and budget process for each unit and sets annual sales goals.

The complete job description covers the following topics:

- Essential duties and responsibilities
- Performance standards
- Qualification requirements
- Education and experience
- Language skills
- Mathematical skills
- Reasoning ability
- Other skills and abilities
- Physical demands
- Work environment